



AON

Ready To Take The Pitch

Now

Empower Results[®]

Kennismaken met Aon

Our vision

We aim to be **universally** recognized as the **preeminent** firm focused on risk and people.

Our mission

We're driven to **empower** economic and human possibility for clients, colleagues, and communities around the world.

Our brand promise

Empowering **economic** and **human** possibility.

Passionate
Inventive
Understanding
Approachable
Straightforward



What do we believe in

*“We believe in the power of people.
The power of dreamers, builders, and world changers.
We believe in being part of something bigger:
Bold pursuits that shape our world for the better.”*

*We believe there are no limits,
But only possibilities.
We believe in keeping optimism alive.
Our lives are devoted to bringing ideas to life.
We believe that together, we’re stronger than on our own.*

*Together, we are one.
We are Aon.”*



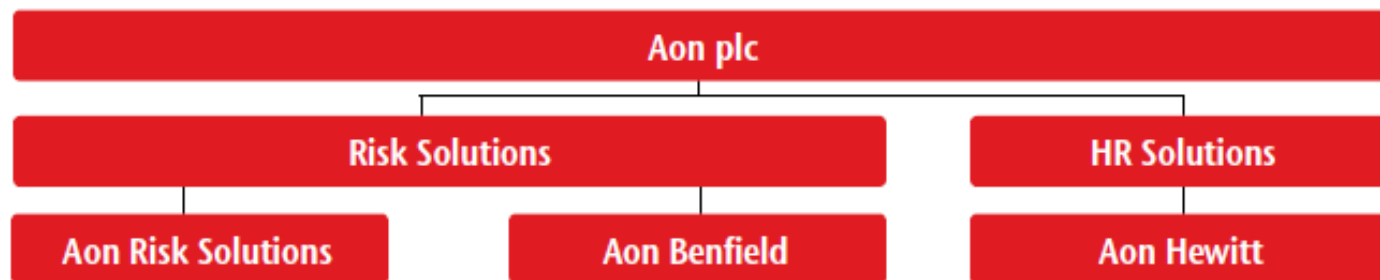
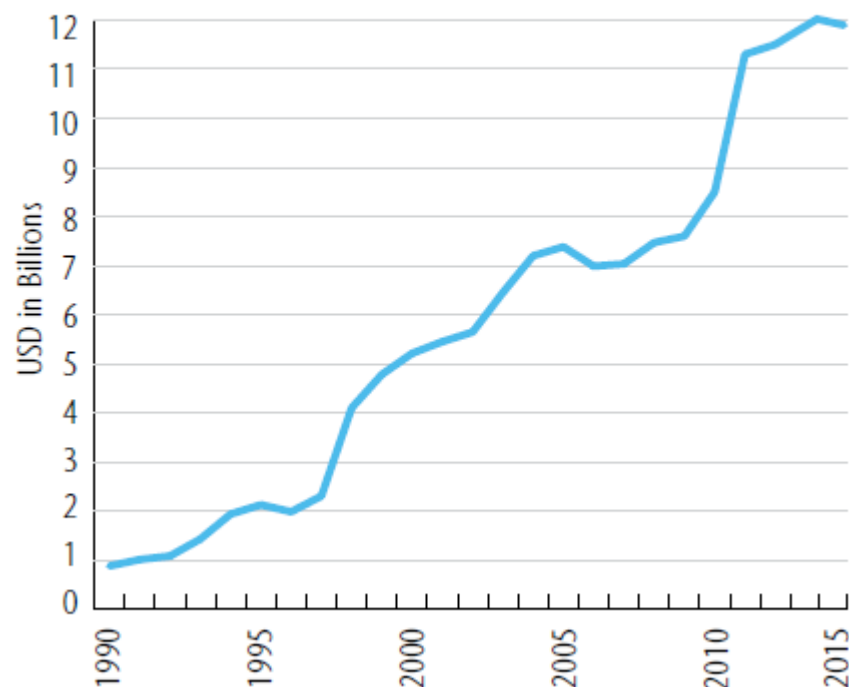
Kennismaken met Aon

By the Numbers

- 72,000 Number of Aon colleagues around the world
- 500 Number of global offices
- 120 Number of countries in which Aon operates
- USD 11.6B Total revenue generated by Aon in 2016

Aon Revenue

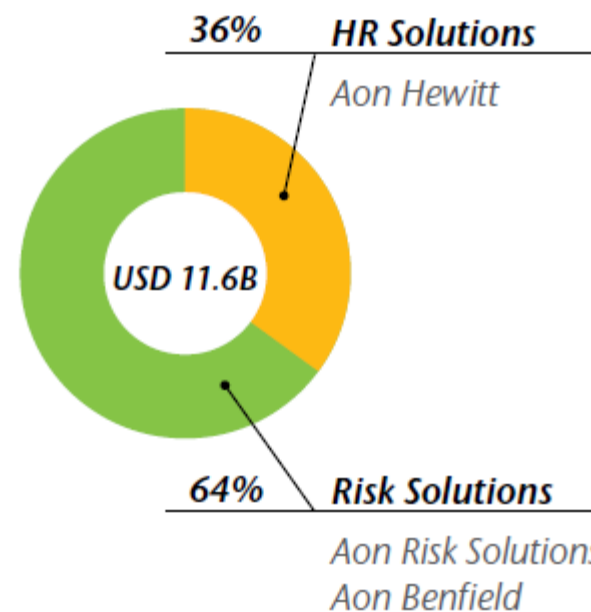
Aon Risk Solutions, Aon Benfield, Aon Hewitt



- Retail Brokerage
- Risk Assessment and Advisory
- Health & Benefits
- Captive Management
- Affinity Programs
- Select Personal Lines
- Aon Inpoint
- Actuarial and Analytics
- Claims Advocacy and Administration
- Technology Solutions
- M&A Adv

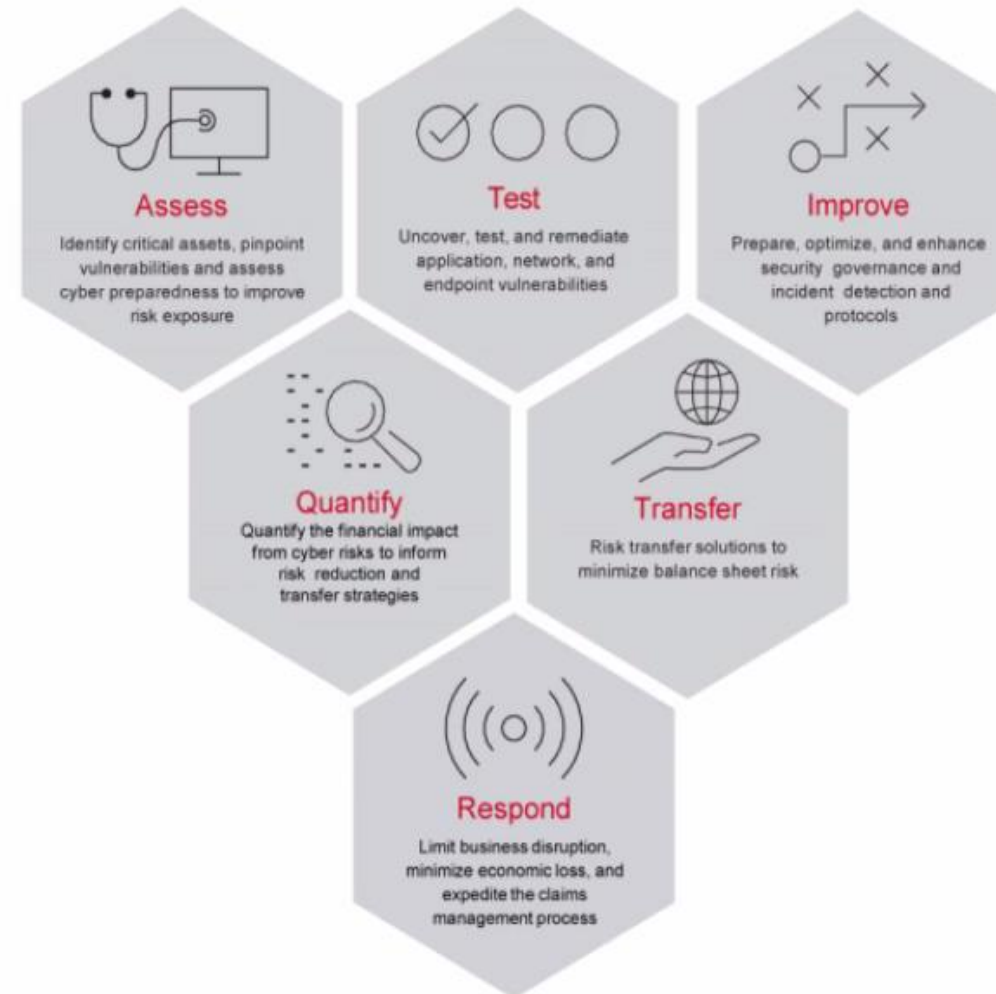
- Treaty Reinsurance Brokerage
- Facultative Reinsurance Brokerage
- Capital Markets and Financial Advisory
- Analytics
- Claims Management
- Strategy, Claims and Operations Consulting

- Retirement & Investments**
 - Retirement & Investment Consulting
 - Defined Benefit & Defined Contribution Administration
 - Financial Services
- Health & Benefits**
 - Health & Benefits Consulting
 - Health & Welfare Administration
 - Health Care Exchanges
- Talent, Rewards & Performance**
 - Rewards & Compensation
 - Engagement & Effectiveness
 - Talent Assessment & Analytics
- HR Services**
 - Cloud Solutions
 - Application Management Services
 - Hosted HR BPO



Aon Cyber Risk Solutions Framework

Our Approach



“

***“ Klantgerichtheid
op de
directieagenda”***



Aon Affinity

Aon Affinity

Particulieren



Motorrijders



Camperaars



Personeel



Senioren



Ambtenaren



Militairen

Zakelijk



Franchise organisaties

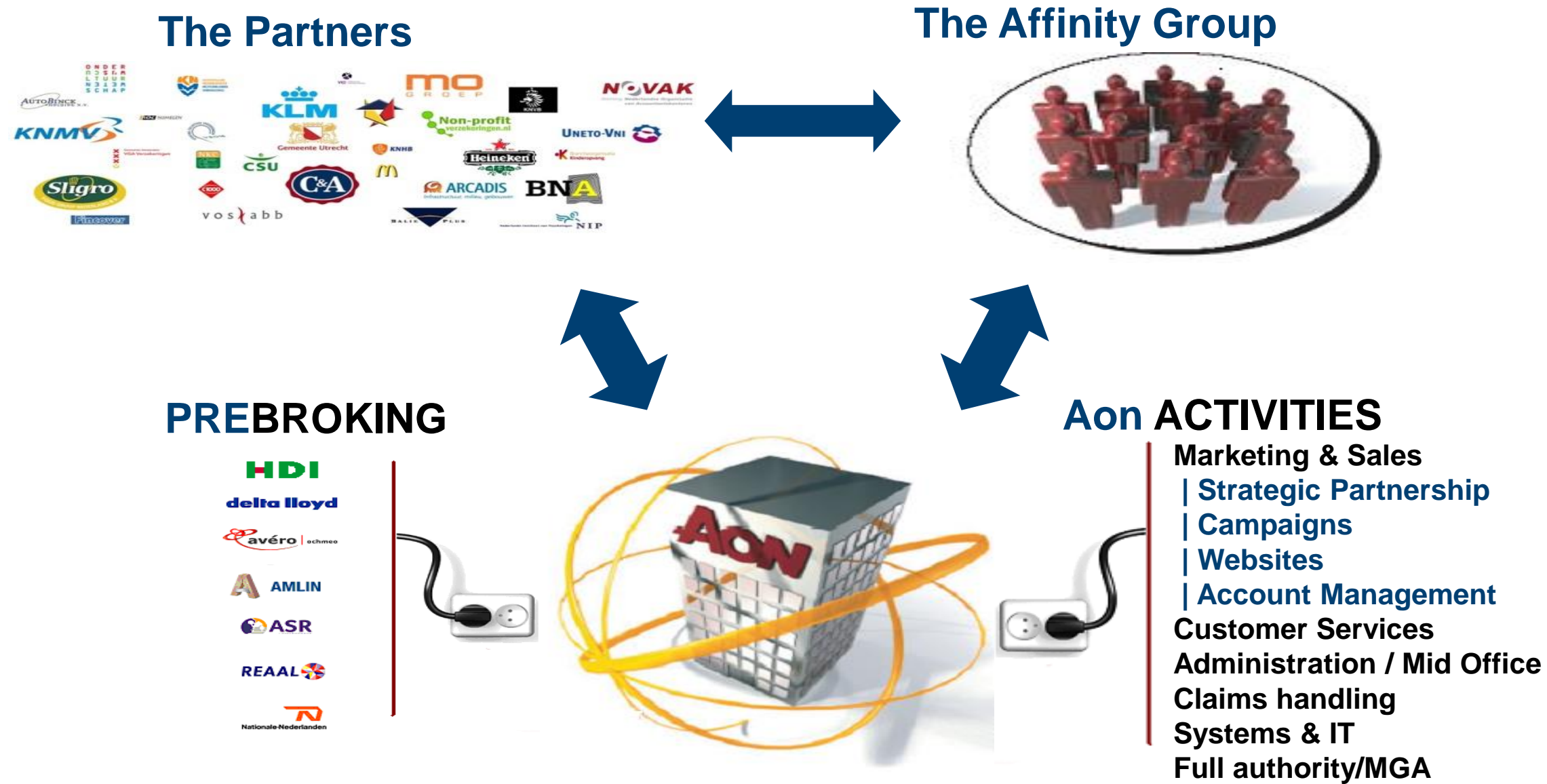


Branche organisatie

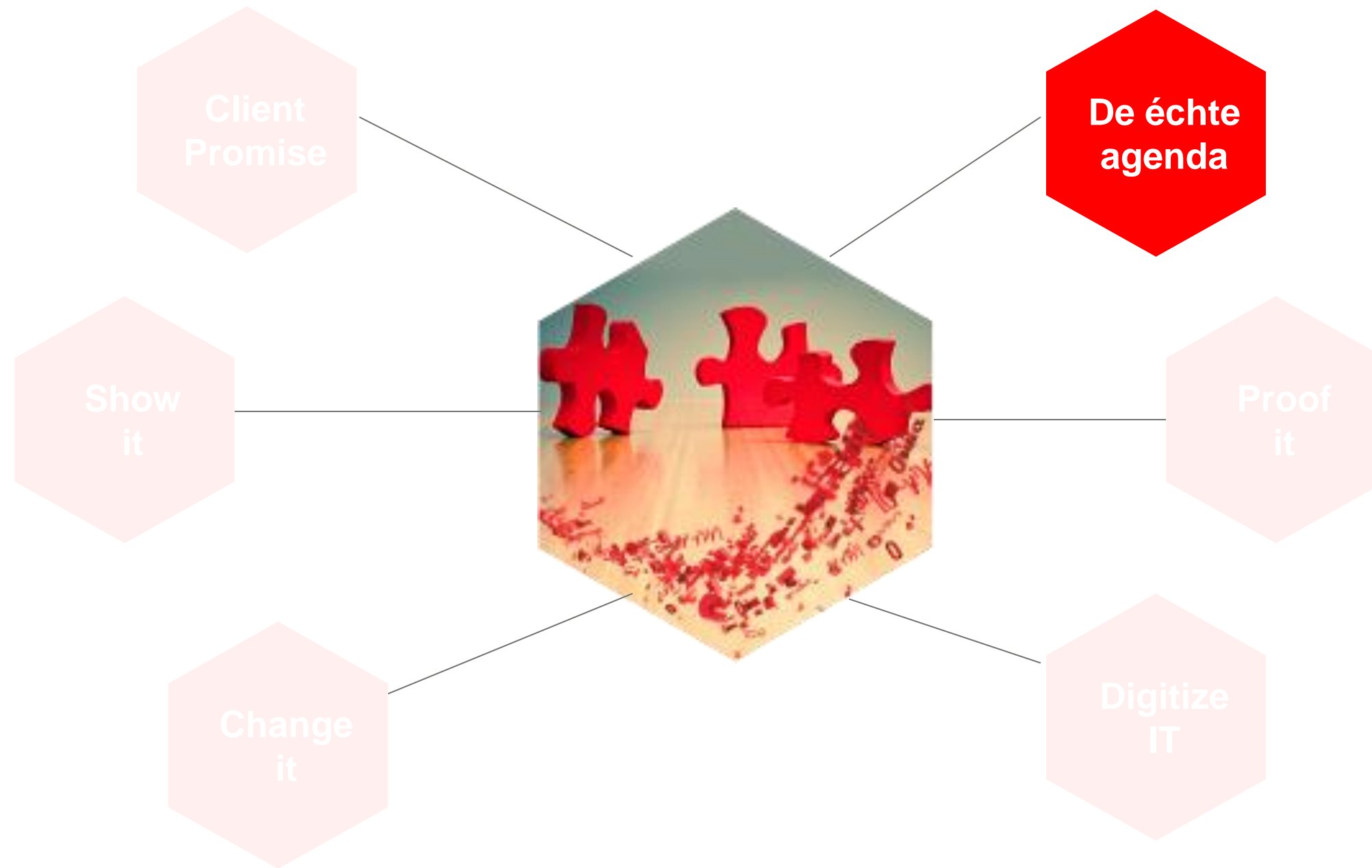


(sport) Verenigingen

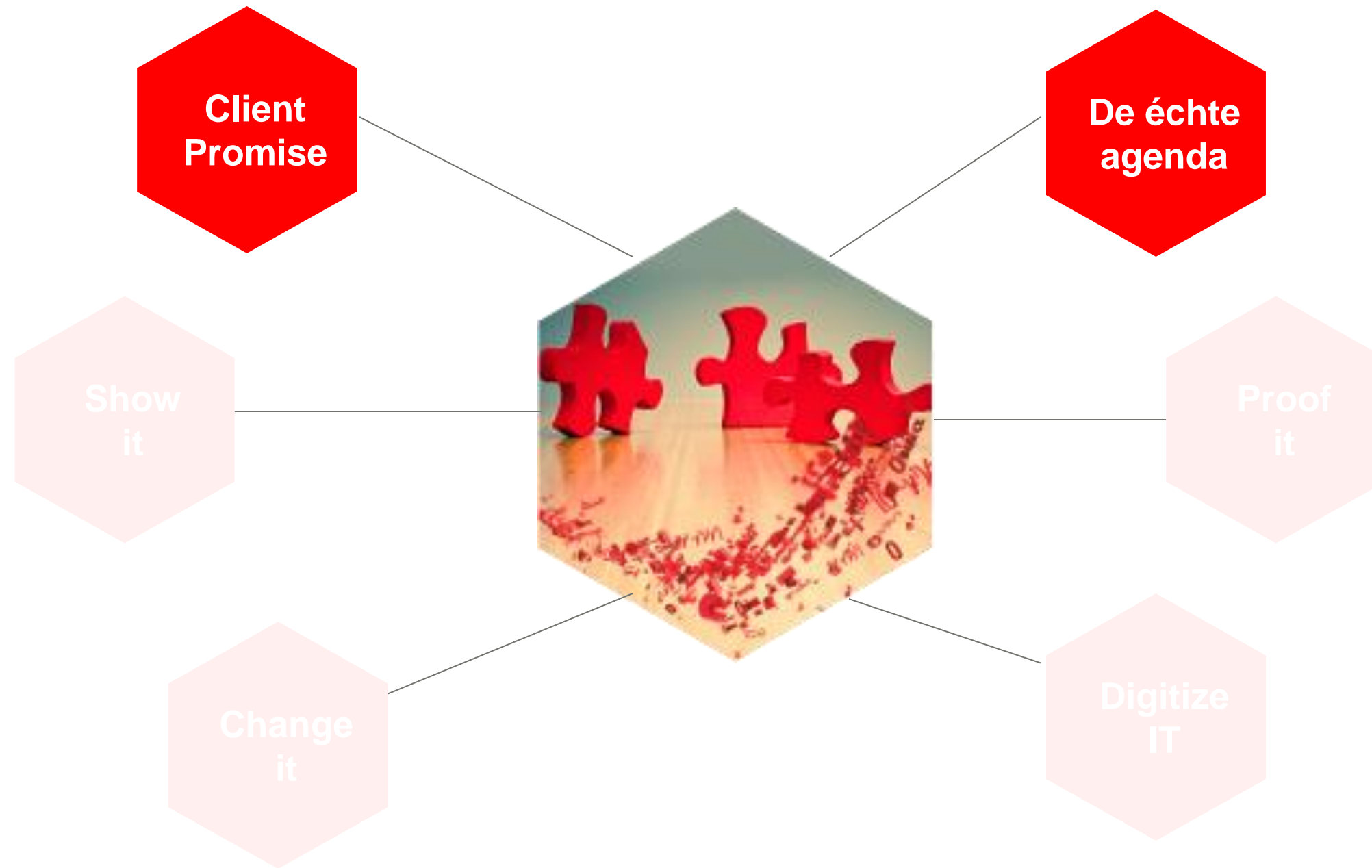
Aon Affinity



6 lessons learned



6 lessons learned





At Aon, we honor our commitments. Across our firm, we are united in our passion to provide you and every client we serve with a consistent, high-quality, high-value, and engaging experience with each interaction. Our colleagues are employed by Aon, but they work for you.

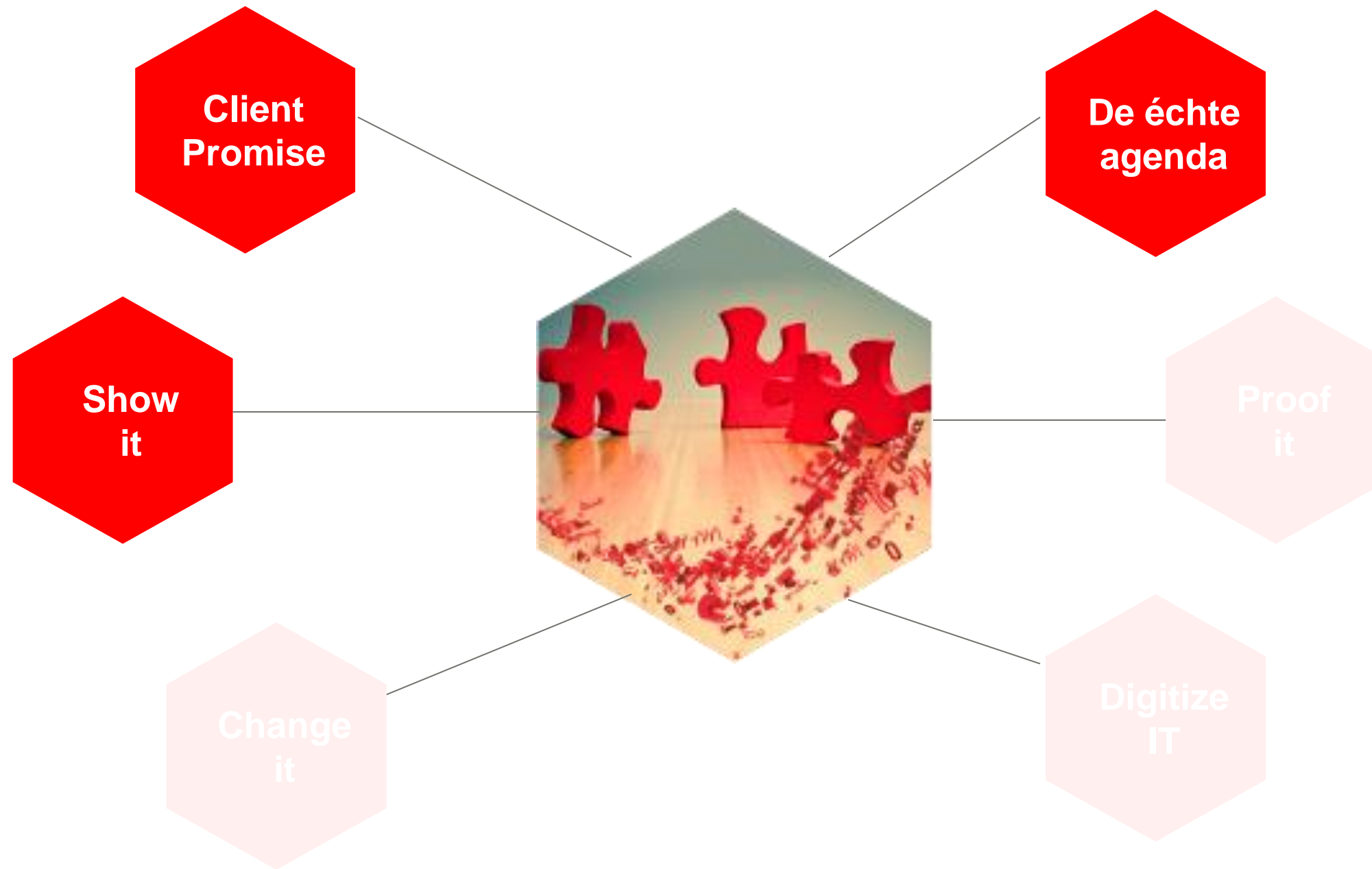
Client Promise

Aon Client Promise Framework

The Aon Client Promise framework includes the **five promises**, a comprehensive **training curriculum**, and a robust **methodology** for ensuring a consistent client experience.



6 lessons learned



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Lemonade

Forget Everything You Know About Insurance

Instant everything. Killer prices. Big heart.

CHECK OUR PRICES

▶ Watch the video

YAHOO!
FINANCE

FORTUNE

THE WALL STREET JOURNAL

Forbes

FINANCIAL
TIMES

The
Economist

VentureBeat

TechCrunch

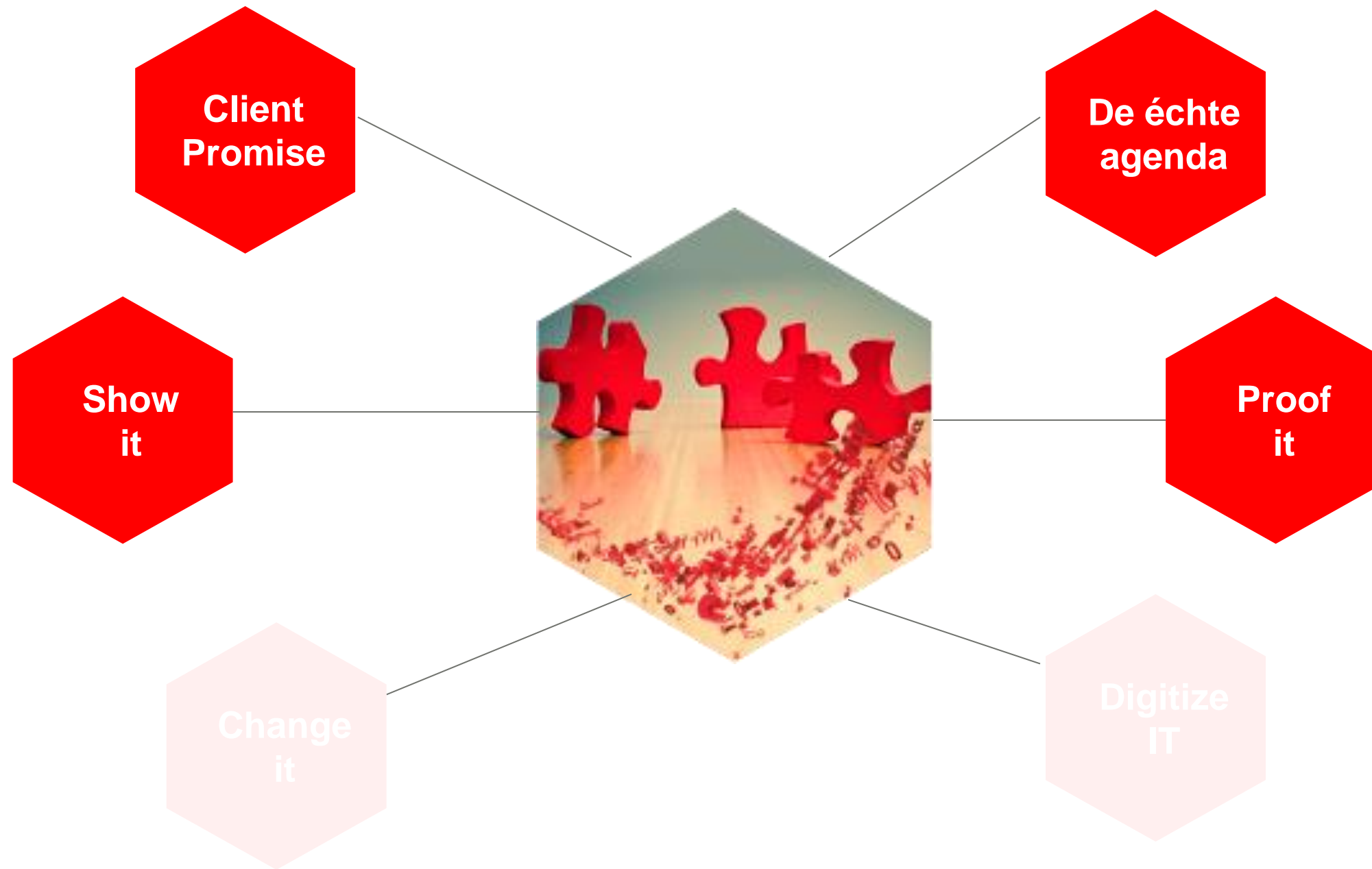
NEW YORK POST

<https://www.lemonade.com/#>

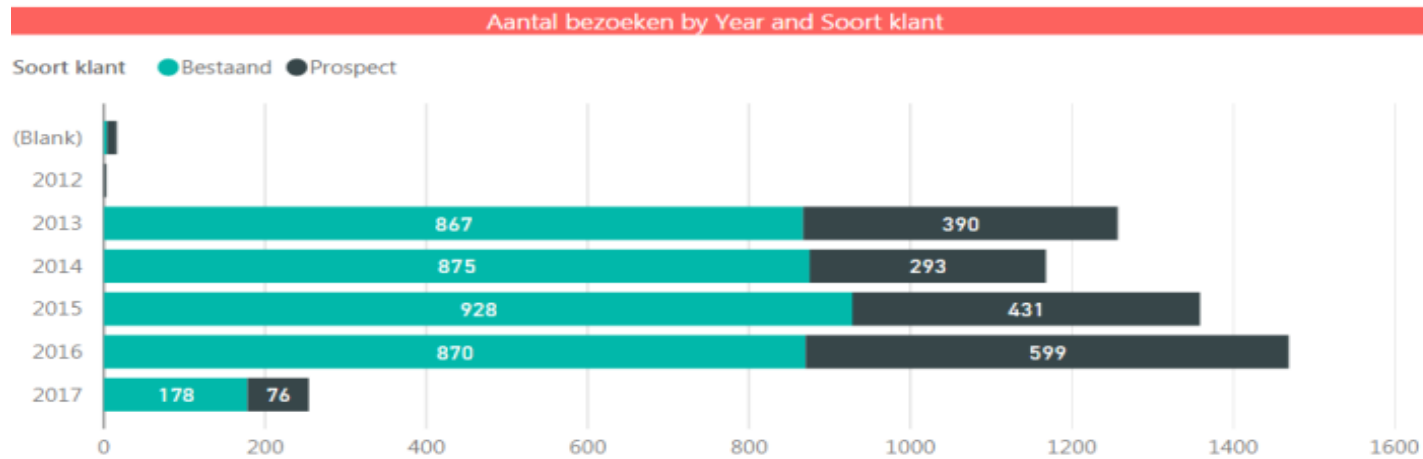
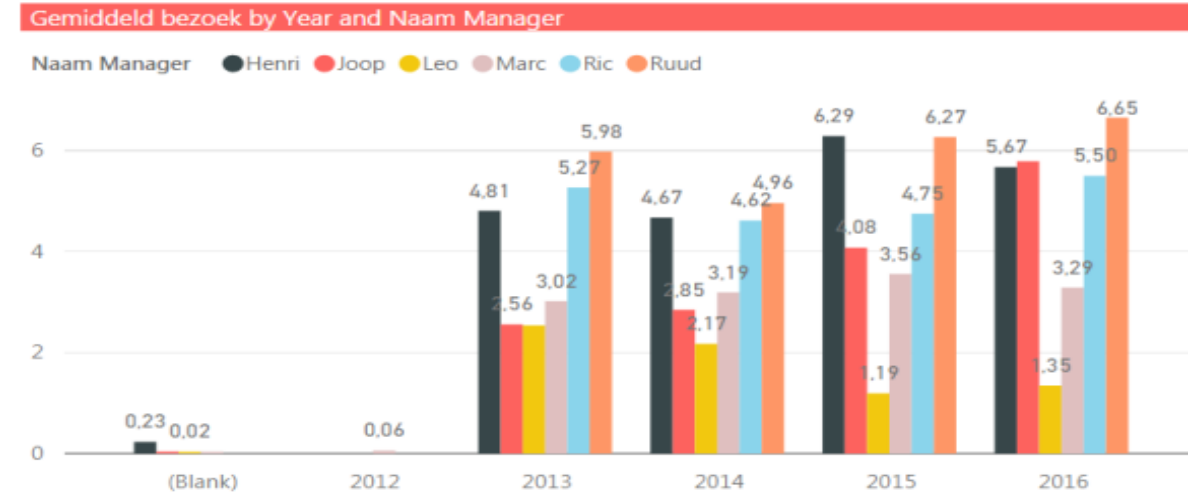
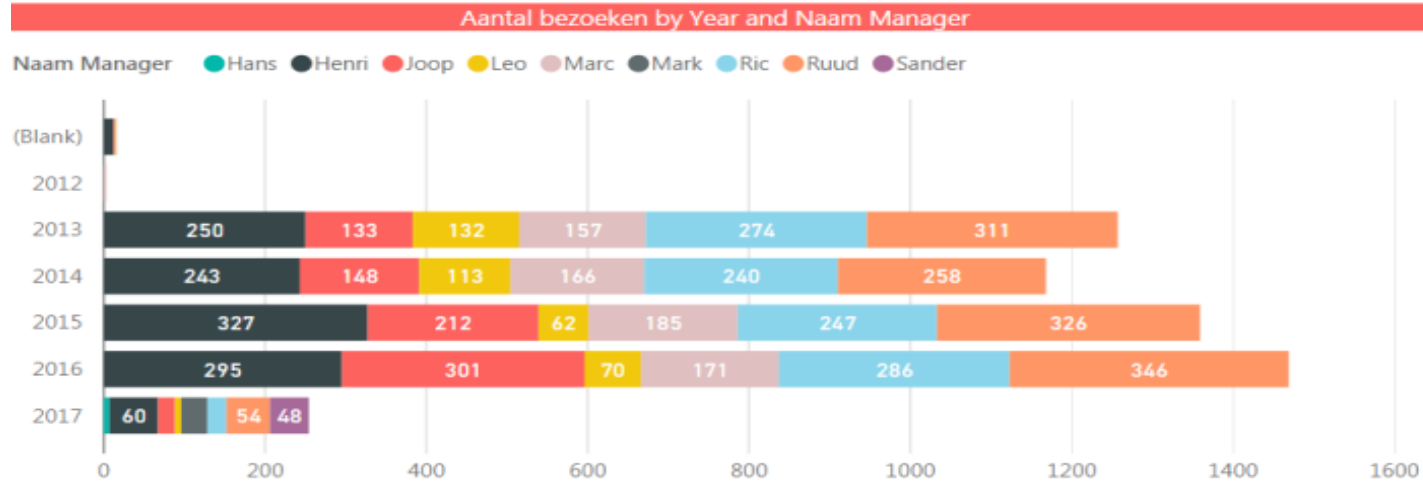
Help

AON
Empower Results®

6 lessons learned

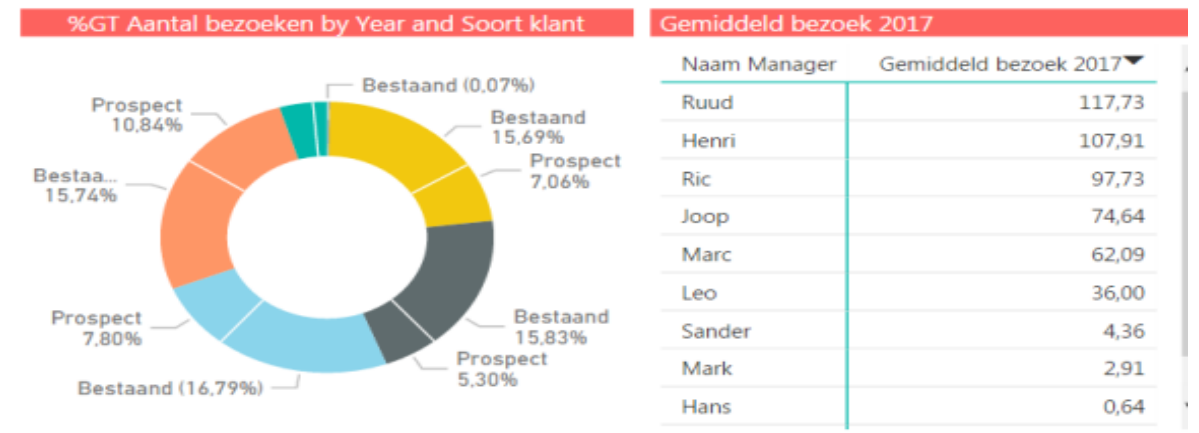


Proof it



Totaal Gemiddeld bezoek t/m 2016: **106,27**

Gemiddeld bezoek 2017: **23,09**



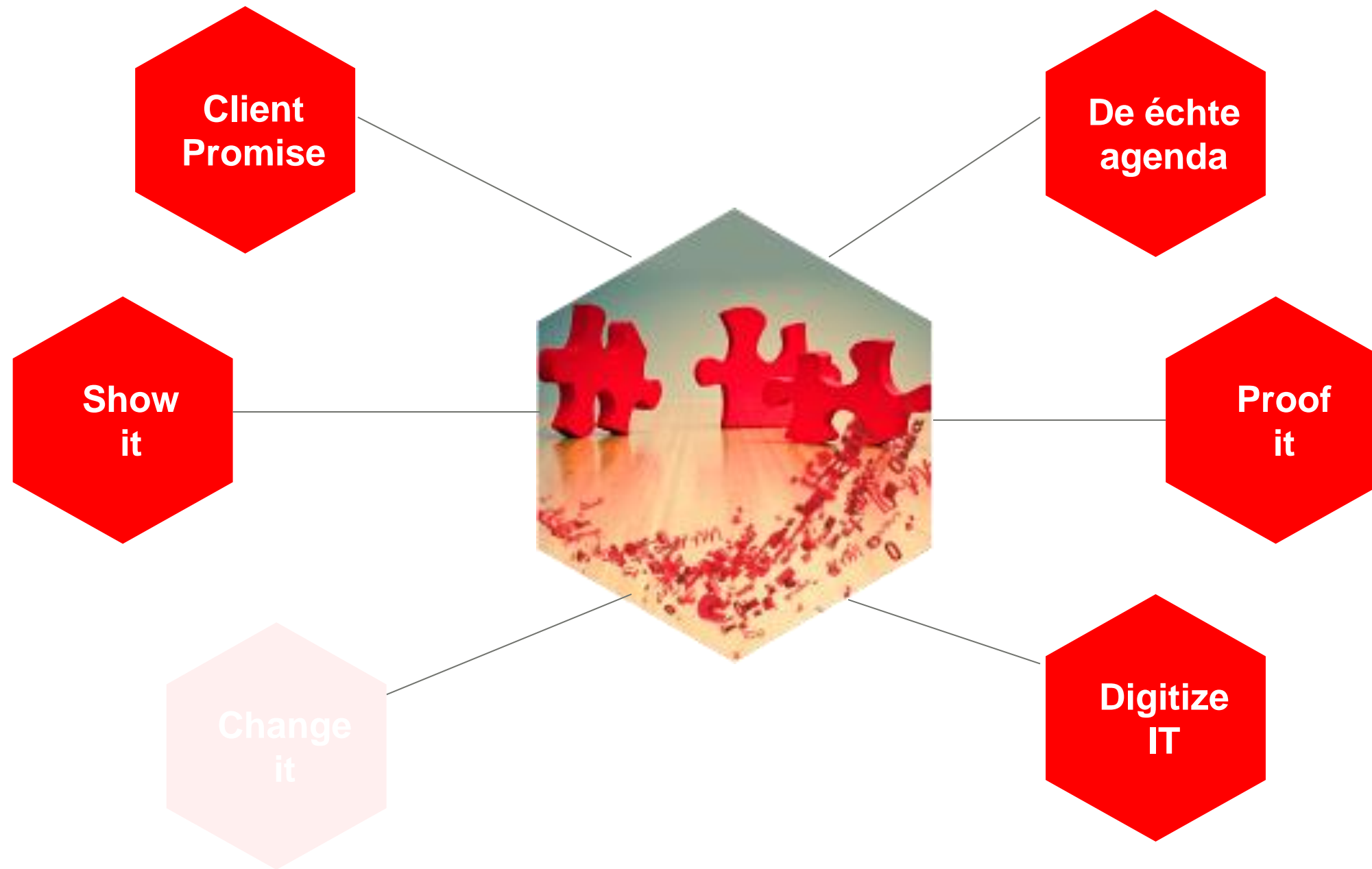
Gemiddeld bezoek 2017

Naam Manager	Gemiddeld bezoek 2017
Ruud	117,73
Henri	107,91
Ric	97,73
Joop	74,64
Marc	62,09
Leo	36,00
Sander	4,36
Mark	2,91
Hans	0,64

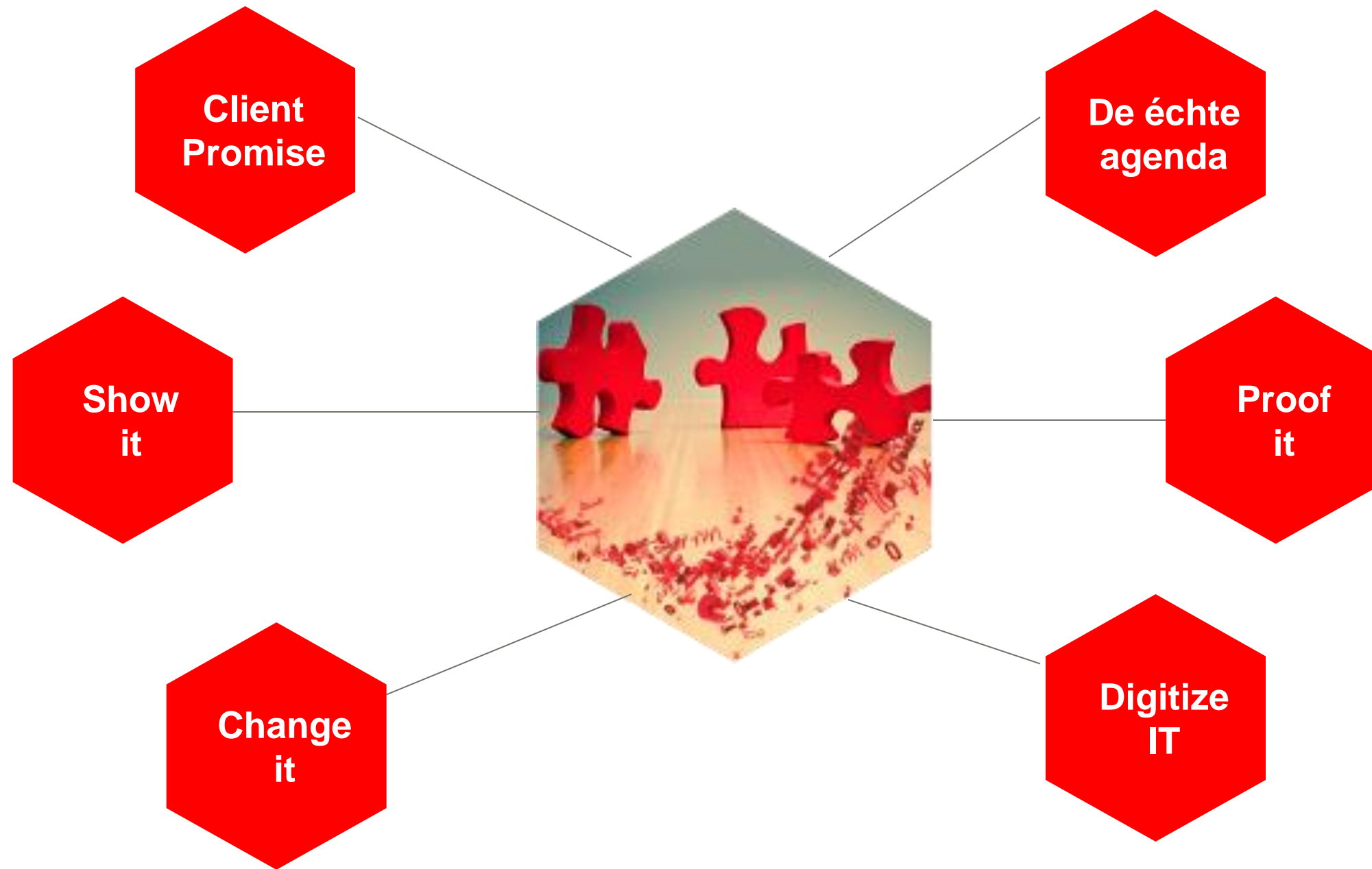
Year: (Blank), 2012, 2013, 2014, 2015, 2016, 2017

Naam Manager: (Blank), Hans, Henri, Joop, Leo, Marc, Mark, Ric, Ruud, Sander

6 lessons learned



6 lessons learned



Tips voor Aon / Aon Affinity?



Bedankt voor de uitnodiging en bedankt voor jullie tijd!



AON

Richard Korteling
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Aon Verzekeringen

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